Spaceet

PITCH DECK

Spaceet technologies Limited is a tech start-up company duly registered under the laws of Federal Republic of Nigeria with **RC Number 1854466**. The need for Spaceet is not far fetched as it emanated as a result of rise in investment in Real Estate globally due to increase in the population of the world which we at Spaceet sees as an available market for our product.

Hence, Spaceet created a product (**www.spaceet.com**) which links both hosts (shortlet apartment owners) and guests (users of shortlet apartments) together for seamless operation with equal access to luxury for an agreed and affordable commission.



MISSION STATEMENT

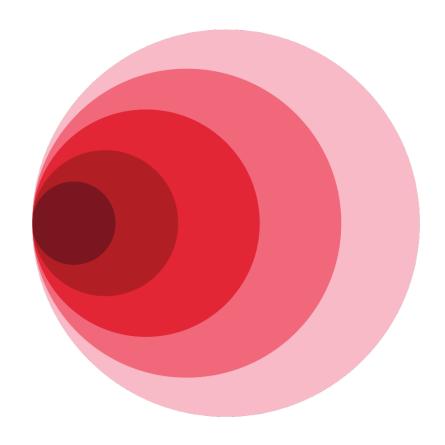
To build a future where everyone can easily afford a luxury apartment to stay.

VISION STATEMENT

To create a world where everyone will have equitable access to housing, feel at home anywhere they are in the world and also build products that solve the problems of humanity in our area of focus.



IDENTIFIED PROBLEMS



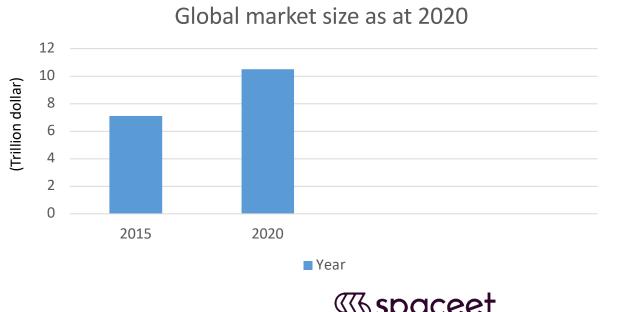
- High commission/service charge on shortlet apartment by unauthorised properties agent
- Rigorous mode of processing for a suitable shortlet apartments that befits different purposes
- Double coincidence of bookings
- High cost of listing charges
- High increase in the demand for hospitality and relaxation across countries



OPPORTUNITIES FOR THE BRAND PRODUCT

Following the research conducted by Mc Kinsey as sighted by Bloomberg in 2019, it was reported that Countries keep 60% of their wealth in Real Estate investment. However, MSCI Real Estate estimated the global real estate market size to be at \$10.5 trillion as at 2020.

The above information gave an overview of the liquidity flow in the real estate at the global level. Meanwhile, shortlet apartment service form an integral part of this estimation. This makes Spaceet product a global business.



Global real estate market size as at 2020 is \$10.5 trillion

-According to Mc Kinsey sighted by bloomberg



WHAT SPACEET DO DIFFERENTLY

For better operation, Spaceet tends to list properties on their website for FREE for all properties owners of service apartment as a means of reaching out to larger number of hosts (property owners.

Spaceet charges only 10% of the total rental service amount as commission which makes it affordable for the guests.

All interactions between host and guests remain 100% online till the guest check in.

The introduction of calendar synchronizing for eliminating double coincidence of bookings or reservation.

Wider payment gateway which tends to support all local currencies of countries of operations. Similarly, Spaceet in aim to be inline with future trend also have option for payment using cryptocurrency on its platform via payercoins.

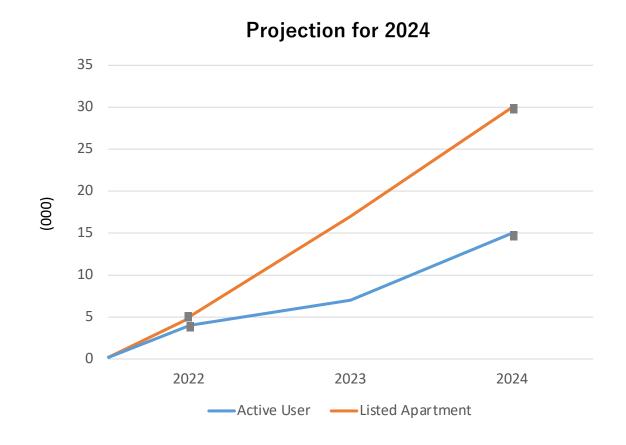


PROJECTED MARKET SHARE

Sequel to the increasing rate of the Global real estate market size, Spaceet following its effective operation tends to have over **15,000** active users and over **30,000** listed apartments on its website before the first quarter (Q1) of 2024 which tend to increase the turnover of the company.

Hence, the company worth for the end of **2025** is envisaged to be at **\$10million** while its annual revenue is projected for **25-35**% of the market capitalization i.e **\$2.5million to \$3.5million annual turnover**.

The above represent only 0.0001% of the Global market size of real estate.

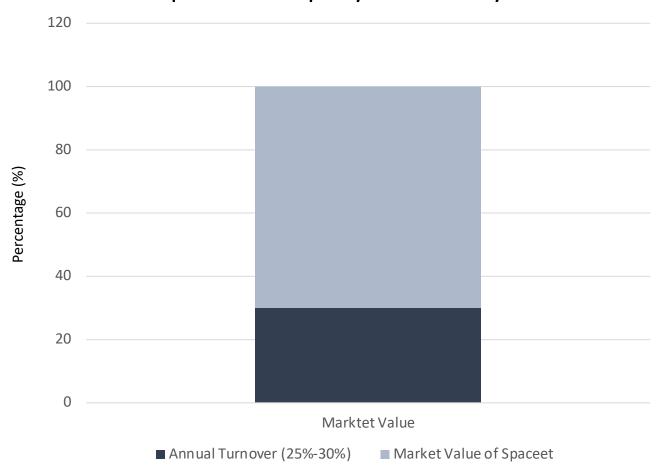




Market Value of Spaceet is set at \$10 Million

Annual turnover (25-30%) of market value \$2.5-\$3 million

Proposed Company's Worth by 2025





TARGETED MARKET / USERS OF SPACEET PRODUCT



- Tourists
- Travellers
- Corporate Organisation needing shortlet apartment for easy access to corporate event and seminars
- Family and friends reunion
- Event planners



GROWTH PLAN

- Spaceet tends to extend its operations to a platform where buyers and sellers of real estate meets and transacts for an agreed commission.
- Generating other income from the website through advert arising from high rate of traffic.
- Engaging in other emerging businesses within the scope of the company.



Spaceet

Equal access to luxury