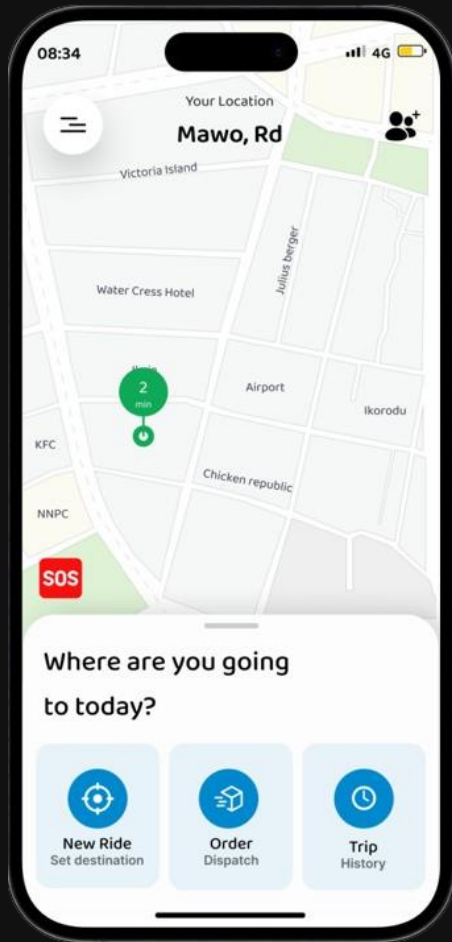# Sabi Ride: Social Ride Platform

What We Do

At **Sabi Ride,** we connect our drivers with passengers and make them feel comfortable and safe during rides.

Location → Offer Price → Driver Accept = Arrive

Challenges Faced

Solution

01 **Pricing Inflexibility**

02 **Safety concerns**

03 **High commission Pricing**

01 **Rider-driven pricing**

Ride sharing

02 **Stringent verification/Ride streaming**

LIVE STREAM

03 **0% Commission now daily fee**

Competitive Landscape

Competitors Overview

- Price irregularities .

- ban without investigation.

- riders, relatively expensive.

- Poor User interface/Experience.

Current Key Players

- We are fixing price fluctuation with riders riders being able to offer up prices.

- Stringent investigation on report concerning drivers/ affordable ride fare.

- Good User experience for riders and passengers.

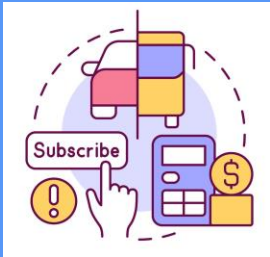- Clean User interface design and good development technology.

Revenue Streams

01

Subscription-Based/Daily fee

02

Targeted Advertising

03

Dispatch Delivery

Future revenue

Data Monetization

Integrated Social Networking

Drone Delivery/Sabi Business
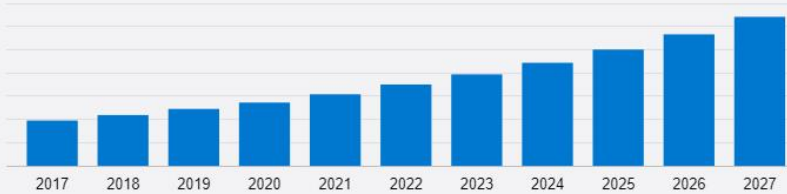

AI Integration

In-Ride Promotions

Market Potential

- Revenue projected to reach US$246.30m in 2023.
- Revenue Compound annual growth rate (CAGR 2023-2027) of 9.62%, resulting in a projected market volume of US$355.60m by 2027.
- Number of users is expected to amount to 35.59m users by 2027.
- The average revenue per user (ARPU) is expected to amount to US$8.38.

Investment and Funding

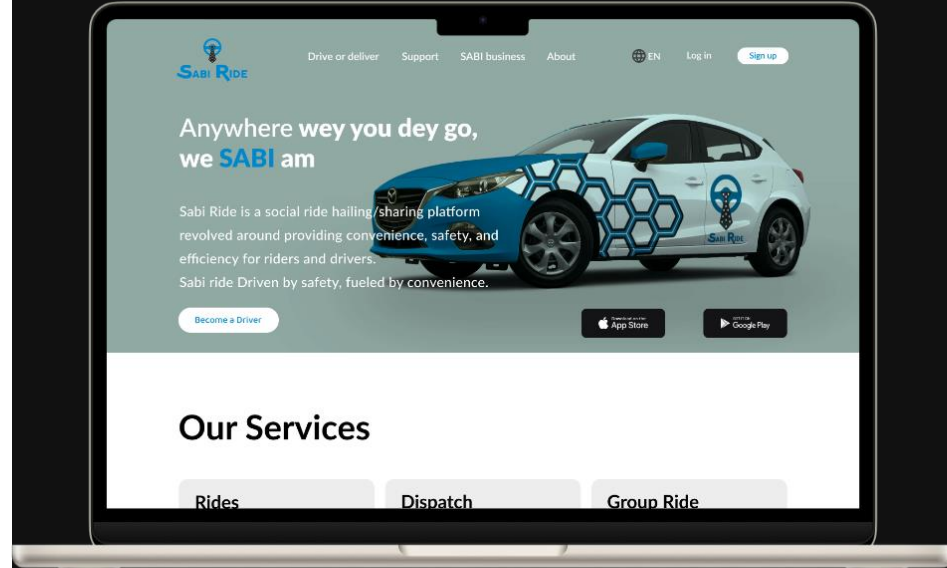- **Seed Funding**

- **Strategic Partnership**

- **Investors**

Use of funds and investment

- *Server hosting.*
- *Domain purchase.*
- *Sponsorships and Ads. Car stickers, social media, physical agents*
- *Application upload to stores. App store, play store.*
- *Payoff/Salary for selected team members.*

Timeline(2024)

| JAN | FEB | MAR | APRIL | MAY | JUN | JUL | AUG | SEPT | OCT | NOV | DEC |

Mobile app relised

Introduction of of AI-driven features

Expansion to to new cities

Launch of Sabi Ride